



## Swedish Pavilion Reception Service

New this year in the Swedish pavilion is the Reception service, designed to support Swedish companies that are present, but not exhibiting at the Mobile World Congress.

### Background

After talking to a large number of Swedish companies that will visit the event we have seen a need for an on site support service. Based on this we have decided to launch an offer that will give your company a fixed location at the event, even though you are not exhibiting.

As part of the reception service you will have a place to refer your customers to, a service desk that will handle inquiries. You will have professional staff taking messages, business cards and distributing information about your company and you will be able to invite your customers and partners to events organized in the Swedish pavilion.

### Included

- 2 entry passes to the Mobile World Congress (worth 1 198 Euros)
- A manned reception desk that will handle inquiries about your company
- Possibility of having sales material in the reception
- Invite clients and guests to the events/cocktail receptions in the Swedish Pavilion
- Included with a brief presentation in the digital Swedish Pavilion catalogue

**Price: 1 690 EUR**

The Reception Service is limited to a maximum of eight companies. To secure one of these spots fax the accept form on the following page as soon as possible.



# GENERAL CONDITIONS FOR PARTICIPATION IN JOINT EXPORT ACTIVITIES (1 October 2002)

## 1. General

The Swedish Trade Council (hereinafter referred to as STC) undertakes to carry out the export activity described in the invitation on condition that the necessary number of companies sign up by giving binding notice of participation and no obstacles or difficulties of the kind specified in section 5 exist in regard to the performance of the activity.

## 2. Participation fee

Companies taking part in the activity undertake to cooperate in order to achieve its aim and facilitate its performance and also to pay the fee specified in the invitation. Participation in the activity may not be made available or assigned to a third party without the prior written consent of STC.

Unless otherwise expressly stated, all prices are exclusive of VAT.

The participation fee shall be paid in advance.

If the price has been specified in SEK and STC has to pay certain costs in local currency, the price shall at the time of payment be adjusted if the exchange rate has changed by more than 5% between the date of the invitation and the date of invoicing.

In the event of fewer companies signing up for the activity than required in the invitation, the participating companies undertake to pay an increase not exceeding 10% of the participation fee.

The term of payment is twenty days from the invoice date. In the event of late payment, penalty interest is payable at the current Swedish reference rate (*"referensränta"*) plus eight (8) percentage points. Any costs for collection or other measures to obtain payment will be charged to the company.

## 3. STC's undertakings

STC's undertakings are limited to what is stated in the invitation and the present conditions. Payments for services that STC has undertaken to perform by written agreement, over and above what is included in the activity, shall be made as they fall due after invoicing.

STC is entitled to depart from the method specified in the invitation of performing the activity if its performance requires this.

## 4. Cancellation etc

A company which is bound by having given notice but which subsequently wishes to abandon or reduce its participation in the activity shall pay a participation fee minus any reduction in STC's outlays arising thereby, subject to a minimum of 25% of the participation fee.

## 5. Force majeure etc

STC may cancel the activity or postpone carrying it out for a reasonable period if any obstacle to or unreasonable increase in the cost of carrying it out arises or if carrying it out would jeopardise the safety of persons or property affected by the activity, due to an event or circumstance outside STC's reasonable control (force majeure). Such events or circumstances include acts of violence or a risk of acts of violence of all kinds (including war, hostilities, acts of sabotage etc.), natural phenomena

(earthquakes, hurricanes, floods etc.), sudden events which cause injury or damage (fires, explosions etc.), labour conflicts (strike, lockout, blockade, working to rule etc.), events and interventions of an official nature (changes in the law, new legislation, a change in the exchange rate), and other unforeseen events or unforeseen consequences of foreseeable events such as lack of transport, a shortage of skilled workers, power cuts etc.

STC shall inform the participating companies in an appropriate manner as soon as possible after force majeure is deemed to exist.

In addition to what is stated in the first paragraph of this section, the effect of invoking force majeure is that STC will be absolved from economic consequences, including damages for delay in carrying out the activity or for the activity not being carried out at all or not being carried out as agreed.

Participating companies may – if the activity is postponed – cancel their future participation, in which connection the relevant parts of section 4 shall apply.

#### **6. Disputes etc**

Any dispute, controversy or claim arising out of or in connection with this agreement, or the breach, termination or invalidity thereof, shall be finally settled by arbitration in accordance with the Rules for Expedited Arbitrations of the Arbitration Institute of the Stockholm Chamber of Commerce. This agreement shall be governed by the substantive law of Sweden.